



Company Profile



Company Profile

Our company, **Multivend Services Limited** is a nationally acclaimed coffee and vending machine distributor and operator. From development, sales and distribution we offer an unrivalled service, backed by a wealth of expertise and a highly skilled workforce. Multivend Services Limited provides innovative solutions for the Vending and HORECA Industry.

One of our key objectives is to offer customers a complete range of products and services spanning all aspects of vending. Our areas of product expertise include: Hot and cold, Snack and Food, Can and Bottle vending machines and also Ho.Re. Ca equipment. We also offer the latest technical and business support.

Multivend Services Limited has sales, after sales and vending operation offices in Mosta, Malta and operates more than 65% of the vending sector in the Maltese Islands. The Company was established in 1997 and benefits from experience that dates back more than 20 years.

Today, Multivend Services Limited is considered as a company of great repute with a leading position in vending, bar and commercial coffee services. Multivend Services Limited has been established for over 18 years and the brand has a well-deserved reputation for quality and service. Currently the Company employs more than 20 Full Time employees.

We are dedicated to consistent growth by working with each other to achieve a common objective, leading our respective fields into the future by creating customer loyalty and principal partnerships through a well trained workforce and genuine product. To meet and exceed the needs of our customers and principals we strive to offer our own clientele with the finest coffee blends on the market and to success in our goal we have decided to join-venture with the best renowned Coffee brands and associated products in the world - **Miscela d'Oro** , **Nescafe** , **Ristora** and **Althaus**

Present in many countries around the world including the United States of America, Australia, Europe, Asia, and the Middle East, **Miscela d'Oro** has appointed **Multivend Services Limited** as their **Authorized Dealers**.

Well-known brands

Evoca, **Rhea**, **Sanden Vendo**, **Wega** and **Gaggia** are our four flagship brands. Evoca, Rhea, Sanden Vendo, Wega and Gaggia reputation as an innovative supplier of value for money, quality machines sits comfortably alongside steadfast position as well established, professional supplier of long lasting quality products

Cashless Systems

Multivend is in a leading position in cashless systems operations, thus giving more customer satisfaction and increasing sales.

Business Strategy: Delivering the future Today

Customer demands are our driving force and continuous innovation our aim. We have one simple objective: achieving a national and international class status both in terms of competitiveness and consumer satisfaction. Providing our customers with the highest standards and the latest in convenience, freshness, taste and quality is our ultimate objective through a commitment to technological and relation excellence.

Sites Reference List

- **Air Malta Plc**
- **AIR X**
- **American Embassy**
- **Armed Forces of Malta**
- **Arrow Pharma**
- **Betclie**
- **Betsson Group Ltd**
- **Café Cordina**
- **Capua Hospital / St. James**
- **Corinthia Hotel**
- **EASO**
- **Hilton (Malta)**
- **HSBC Bank Malta p.l.c.**
- **Jobsplus**
- **Kindred**
- **Lufthansa**
- **Maltapost**
- **Qawra Palace Hotel**
- **S.T.C**
- **San Antonio Hotel and Spa**
- **Secure Trading**
- **ST Microelectronics (Malta)**
- **Starbucks**
- **Topaz Hotel**
- **Tumas Holdings**
- **Valletta waterfront – Viset**
- **Vistajet**
- **Wasteserv**
- **Westin**



Methodology for servicing and refilling **the Vending Machines**

We always strive to give a high-level service that exceeds your expectations, therefore we are offering a complete integrated service for all the machines free of charge which includes;

- **Frequent Restocking:** Our Staff will visit the premises at least twice a week, however this can increase depending on machine usage to ensure that machines are always well stocked with selected products.
- **Cleaning:** Vending Machines are cleaned frequently so that machines are in excellent hygienic condition and up to standard.
- **Prompt Repairs:** So that vending machines always operate at an optimal level. We aim for all repairs to be carried out the same day, however calls received late in the day will be attended to the next working day.
- **Bio-degradable Paper Cups:** Bio degradable Paper Cups are used in coffee machines
- **Fresh Coffee Beans:** Fresh Coffee beans are used in Coffee Machines (brochure attached)
- **Cashless System:** Cashless System will be installed in order to offer customers the flexibility to pay any way they choose (brochure attached)
- We adapt to the newest trends that our corporate and private companies are adapting so that we give the best service possible.



Offered Products

We offer a variety of local and European manufactured snacks, savouries, chocolates, confectionery and healthy alternatives.

All these products are well known brands and suppliers have all the necessary permits and qualifications to supply these products.

Also, a vast selection of cold drinks (soft drinks, juices, smoothies, energy drinks, natural and sparkling water).

